Ex.-PSC-Hubert-1
Docket 9400-YO-100
Witness: Lois Hubert
January 14, 2015
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Public Service Commission of Wisconsin
Cover Page

#### Wisconsin Energy Corporation/Integrys Energy Group

#### **Exhibit 1 Schedules**

Description	Schedule
Acquisition Conditions	1
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Testimony of Scott Lauber ICC Docket No. 14-0496	3
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**Prepared by: Lois Hubert** Public Utility Financial Analyst, Gas and Energy Division **Public Service Commission of Wisconsin** 

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Category	Condition	Proposed Language	Reference
Accounting	Transaction Cost Definition	Approximate acquisition-related transaction costs shall include: \$22 million to investment bankers; \$14.4 million legal; \$1.5 million legal – debt offering; \$1 million regulatory affairs; \$1 million transfer agent fees; \$1 million printers fees; \$750,000 SEC Registration; \$650,000 rating agency fees; \$350,000 tax and other financial consulting work; \$250,000 audit fees for S-4 filing; \$100,000 communications; \$47.6 million in pure change-in-control payments; a portion of \$140 million "cash-out" payments that vests at closing; and \$1.9 million to \$5.6 million annually for six years of directors and officers tail insurance or equivalent policy.	Direct-PSC-Bartels
	Transactions Cost Recovery	The Applicant shall expense the cost to achieve the acquisition as incurred. WEPCO, WG, and WPSC may not recover any acquisition-related transaction costs from the Wisconsin retail jurisdictions.	Application page 4 Direct–PSC-Bartels
	Proof of Exclusion	After closing, and in any rate proceeding decided within six years after the Transaction	Direct-PSC-Bartels

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Category	Condition	Proposed Language	Reference
		closing the Applicant shall provide proof that no	
		transaction costs are included in historical	
		expenses of the operating utility or in the	
		determination of revenue requirement.	
	Accounting for Transaction	All transaction costs incurred by or allocated to	Direct-PSC-Bartels
	Costs	WEPCO, WG, and WPSC shall be specifically	
		identified and allocated to non-utility accounts.	
	Transaction Costs and Fuel	Transaction costs should not be considered in	Direct-PSC-Bartels
	Rules	determining excess revenues under Wis. Admin.	
		Code § PSC 116.07(6) or any other Commission	
		determination in which earnings is a	
		consideration.	
	Acquisition Premium	WEC Energy may not recover any acquisition	Application page 4
		premium from the utility ratepayers. No	
		acquisition premium even though not	
		recoverable in rates, may be allocated to	
		WEPCO, WG, or WPSC account.	
	Purchase Accounting/Push-	Push-down accounting related to the	Direct-PSC-Larson
	down Accounting	Reorganization shall not be imposed upon or	
		utilized by the Wisconsin Operating	
		Companies for any purpose, including for	
		financial and regulatory accounting, and	
		ratemaking.	
Synergy Savings	Allocation of Synergy	The Commission shall have approval authority	Direct-PSC-Bartels
	Savings	over all allocation methodology and factors. If	
		the allocation methodology and factors	
		ultimately approved by the Commission differ	

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### **Proposed Acquisition Conditions**

Category	Condition	Prop	osed Language	<b>;</b>	Reference
		from those approve	d in other juriso	lictions the	
		holding company s	hould absorb an	y cost	
		differentials.			
	Treatment of Deferrals	Direct WEPCO to			Direct-PSC-Kettle
		transmission deferr		*	Direct-PSC-Larson
		approximately \$68			
	Bill Credits <sup>1</sup>	WG, WEGO, VA S		,	Direct-PSC-Larson
		as a condition of Co	1.1		Direct-PSC-O'Donnell
		acquisition, provide			
		either at the time of	•		
		acquisition is consu	immated in the	following	
		amounts:			
				00s	
			Low end of	High end of	
			range	range	
		Wisconsin Gas	\$2,095	\$4,189	
		WEGO	\$1,251	\$2,502	
		VA Steam	\$339	\$679	
		MC Steam	\$251	\$502	
	WPSC 2016 test year	Synergy savings sh	-		Direct-PSC-Larson
	reopener	electric and gas cus	_		
		case reopener for the	ne 2016 test yea	r. Items to be	

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<sup>&</sup>lt;sup>1</sup> If the Commission decides, instead of requiring rate credits, to freeze rates for a period of time, Mr. Larson testifies that for any new deferrals during the rate freeze period, recovery of such deferred amounts should only be allowed to the extent the utility is earning less than its authorized ROE, measured on a regulatory basis.

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Category	Condition	Proposed Language	Reference
		included in such limited reopener will be limited to:  1. ReACT; 2. Monitored fuel costs; 3. System Support Resources (SSR) payments; 4. Major power plant outage expenses; and 5. Synergy savings of between \$4.4 and \$8.8 million for electric and between \$1.2 and \$2.4 million for natural gas.	
	Transition Costs – Alternate	For severance and/or early termination costs the Applicant shall provide detailed information in any rate proceeding on each instance of severance and/or early termination – the position, the reasoning, the costs and savings, etc., in sufficient detail for the Commission to make a determination on whether the cost is a transaction cost – unrecoverable or a transition cost.	Direct-PSC-Bartels
	Transition Cost Recovery - Alternate	WEPCO, WG, and WPSC can recover acquisition-related transition costs from the Wisconsin retail jurisdiction, only if and to the extent such costs are:  (a) incurred by or allocated to each of the utilities (each utilities portion or share of acquisition-related transition costs),  (b) associated with financial benefits that each utility's ratepayers will receive as a result of the acquisition, and	Direct-PSC-Bartels

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Category	Condition	Proposed Language	Reference
		(c) the acquisition-related savings realized by	
		each utility's ratepayers are equal to or greater	
		than its acquisition-related transition costs.	
	Tracking Transition Costs -	WEPCO, WG and WPSC shall be required to	Direct-PSC-Bartels
	Alternate	identify and track all acquisition-related	
		transition costs incurred by the utility and	
		allocated to in in a manner that is readily	
		reviewable and auditable by the Commission at	
		a location within Wisconsin.	
	Cost Analysis - Alternate	The utilities (WEPCO, WG and WPSC), in any	Direct-PSC-Bartels
		proceeding in which recovery, analysis and/or	
		justification of acquisition savings is at issue,	
		shall provide a detailed analysis of acquisition	
		costs and savings for Commission review and	
		approval. Such analysis would include:	
		(a) an accounting of acquisition costs incurred	
		by the combined company broken down by	
		function to the extent possible,	
		(b) a calculation of acquisition savings	
		accomplished by the combined company broken	
		down by function to the extent possible, and	
		(c) where costs exceed savings for a particular	
		function, a demonstration that the costs are	
		reasonable and prudent.	
Operational	Location of	1. The headquarters of the post-merger WEC	Application page 14
- Paramonar	Corporate/Holding Company	Energy Group and associated jobs will be	Direct-WEC-Reed-7 and 8
	Headquarters	located in Wisconsin and critical decisions	Direct-WEC-Schott-7
			Direct-PSC-Nieto

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Category	Condition	Proposed Language	Reference
		affecting energy policy in Wisconsin will	
		continue to be made in Wisconsin.	
		Or	
		2. WEC Energy headquarters shall remain in	
		Wisconsin, and any future plans to move the	
		locations of the headquarters shall be brought	
		before the Commission for approval.	
	Location of Operational	1. WEC Energy shall maintain operational	Direct-WEC-Reed-7
	Headquarters	headquarters in the cities of Milwaukee and	Direct-PSC-Nieto
		Green Bay.	
		Or	
		2. Any future plans to move the locations of the	
		operational headquarters shall be brought before	
		the Commission for approval.	
	Merger integration plans	WEC shall submit to the Commission, upon	Plans referenced on
		development and prior to implementation its	Direct-WEC-Reed-39
		merger integration plans.	
	Customer service call center	1. WEC Energy shall notify the Commission if	Direct-PSC-Nieto
		the number of permanent customer service	
		employees at any of the call centers decreases	
		by ten percent or more.	
		Or	
		2a. WEC Energy shall submit to the	
		Commission for approval any plans to combine	
		any customer service call center operations,	
		before implementing the plans.	
		Or	

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Category	Condition	Proposed Language	Reference
		2b. WEC shall notify the Commission of any	
		plans to combine any customer service call	
		center operations, 60 days before beginning to	
		implement the plans. Such notice should	
		include a cost/benefit analysis of the proposal.	
	Average Speed of Answer	WPSC shall maintain sufficient employees and	Direct-PSC-Nieto
	(ASA) – Customer Service	equipment to achieve an average speed of	
	Call Center	answer of not more than 90 seconds, as required	
		by Wis. Admin. Code § PSC 113.0503. The	
		utility shall develop and submit to the	
		Commission a plan for how WPSC would	
		ensure that this requirement will be achieved.	
	Gas Emergency Response	WPSC shall cooperate with Commission Staff	Direct-PSC-Nieto
	Time	on a study of WPSC's gas emergency response	
		process. Within six months of the closing of the	
		transaction, this joint study group will report	
		back to the Commission. WPSC has indicated	
		that it would accept this condition.	
	Implementation of the ICE	WEC Energy shall notify the Commission if it	Direct-PSC-Nieto
	Project	develops any plans to implement part, or all, of	
		the software developed through the ICE project,	
		or some, or all, of the customer service policy	
		changes proposed by WPSC, within 30 days of	
		the plan being developed, or at least 30 days	
		prior to any customer service policy changes.	
	Low Income Programs	1.a WEC shall submit to the Commission for	Direct-PSC-Nieto
	_	approval any plans to transition any Low	

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Category	Condition	Proposed Language	Reference
		Income Programs (LIPs) to a different operating entity or to combine any of the LIPs' operations or offerings, before implementing the plans.  Or  1b. WEC shall notify the Commission of any plans to transition any Low Income Programs (LIPs) to a different operating entity or to combine any of the LIPs' operations or offerings, 60 days before implementing the plans. Such notice should include a cost/benefit analysis of the proposal.  Or  2. Commission staff shall review the programs in future rate cases, to ensure that the programs continue to produce optimal benefits.	
	Charitable Contributions	The current levels of discretionary charitable contributions will be maintained for three years following the closing of the Transaction.  Or  2. No condition involving charitable contributions will be required.	Direct-PSC-Nieto
	Labor Retentions – Represented employees	For 2 years from the date of closing of the Transaction, any reduction in headcount among employees in Wisconsin who are represented by a labor union will occur only as the result of voluntary attrition or retirement.	Application page 5 Direct-PSC-Hubert
ATC	Participation on ATCMI Board	WEC Energy and its affiliates, include those servicing on the ATCMI board, may only	Direct-PSC-Hubert

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Category	Condition	Proposed Language	Reference
		nominate one candidate for the board of ATCMI	
		and may not hold more than one board position.	
	Ownership of Preferred	WEC Energy and its affiliates may not obtain	Direct-PSC-Hubert
	Stock or another class of	additional voting interest in ATCMI and/or	
	ATCMI or ATCLLC voting	ATCLLC thought the acquisition of ATCMI or	
	securities	ATCLLC securities, including, but not limited	
		to ATCMI preferred stock.	
	Successor purchaser	WEC Energy and its affiliates shall not sell or	Direct-PSC-Hubert
	limitations	otherwise transfer its ownership interest in ATC	
		(ATCMI and/or ATCLLC) except on terms	
		which transfers the board position, board	
		nomination, and voting securities ownership	
		restrictions to the subsequent purchaser.	
	Voting of ATC shareholder	WEC Energy voting, on all issues requiring	Direct-PSC-Hubert
	interests	ATCMI shareholder or ATCLLC member votes,	
		shall be limited to the 34 percent share presently	
		held by Integrys Energy.	
	Treatment of Ownership	1. WEC Energy holdings in ATC shall not be	Direct-PSC-Pilo
	Interest in ATC	restricted by an investment cap.	Direct-PSC-Hubert
		Or	
		2. WEC Energy shall be restricted from	
		participating in any capital calls until its	
		ownership interest has been reduced to	
		34 percent. In the event that WEC Energy'	
		ownership had not declined to 34 percent by the	
		fifth anniversary of the acquisition date, WEC	
		Energy shall divest itself of any ownership	

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Category	Condition	Proposed Language	Reference
		interest over 34 percent and subsequently	
		maintain its ownership interest at or below that	
		level.	
		Or	
		3. Within 90 days of consummation of the	
		acquisition, WEC Energy shall divest any	
		ownership interest in excess of 34 percent.	
	Divestiture Study	WEC Energy shall, within a year of the	Direct-PSC-Pilo
		consummation of the acquisition, fill with the	
		Commission a full-fledged independent legal,	
		investment banking, and policy divestiture	
		analysis for the Commission to consider. WEC	
		Energy will pay for the rigorous analysis. WEC	
		Energy will submit several choices for vendors	
		and the Commission shall choose the analysts.	
Generation	Generation Plan	The utilities shall submit a joint integrated	Direct-PSC-Detmer
		resource plan based on EGEAS modeling that	
		analyzes various generating alternatives similar	
		to the individual utility filings recently filed	
		with the Commission. This integrated resource	
		plan shall be filed within 90 days of the date of	
		the closing.	
Financial	Dividend Restriction	There will be three separate conditions:	Direct-PSC-O'Donnell
			Direct-PSC-Hubert
		WEPCO/WG/WPSC may not pay dividends	
		above those estimates deemed reasonable in this	

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### **Proposed Acquisition Conditions**

Category	Condition	Proposed Language	Reference
		proceeding <sup>2</sup> without prior Commission	
		approval, if, after the payment of such	
		dividends, the actual average common equity	
		ratio, on a financial basis, would be below the	
		test year authorized level of 51.00/49.50/51.00	
		percent. WEPCO/WG/WPSC shall notify the	
		Commission if any special dividend is	
		contemplated.	
	Dividend Prohibition	There will be three separate conditions:	Direct-PSC-O'Donnell
		_	Direct-PSC-Hubert
		An appropriate common stock equity floor, on a	
		financial basis for WEPCO/WG/WPSC is	
		48.5/47/49 percent. It is just and reasonable that	
		WEPCO/WG/WPSC apply for and receive	
		Commission approval before it issues any	
		common stock dividend, including the	
		forecasted dividend, if after the payment of such	
		dividends the actual common equity ratio, on a	
		financial basis, would be below	
		48.5/47/49 percent. For purposes of calculating	
		off-balance sheet equivalents, the test year	
		average should be used. Furthermore any	
		dividend declared and booked in a month where	
		the equity falls below the floor will be presumed	
		to have caused the equity reduction.	

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<sup>&</sup>lt;sup>2</sup> For initial purposes, it would be the amount in the last rate case before the merger.

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Category Condition		Proposed Language	Reference	
Money Pool and Guarantee		WEPCO, WG, and WPSC may not lend money	Direct-PSC-O'Donnell	
		to, or guarantee the obligation of, WEC Energy	Direct-PSC-Hubert	
		nor any affiliate with which it is in the holding		
		company system. WEPCO, WG, and WPSC		
		may not lend money to each other, nor		
		guarantee each other's obligation without		
		Commission authorization of the arrangements.		
	Increased Capital Costs	Any increased capital costs determined by the	Direct-PSC-O'Donnell	
	Associated with Holding	Commission to be related to downgrading or	Direct-PSC-Hubert	
	Company System Actions.	other credit degradation of the holding company		
		and/or non-utility affiliates, should be removed		
		from the cost of capital for WEPCO, WG,		
		and/or WPSC.		
	WEC debt reduction plan	WEC Energy shall file with the Commission,	Direct-PSC-O'Donnell	
		within 90 days of the consummation of the	Direct-PSC-Hubert	
		acquisition, a report detailing the debt held at		
		the WEC Group holding company and Integrys		
		sub-holding company levels, its relationship to		
		total holding company debt and the company's		
		plans to reduce the debt. WEC Energy shall file		
		with the Commission updated reports every 90		
		days until the debt at the holding companies		
		declines to 15 percent of total debt.		
Rates	Levelization of WEPCO and	For [5 to 10] years from the consummation of	Application page 12	
	WPSC Rates	the acquisition, before filing for approval of any	Direct-PSC-Hubert	
		legal merger of utilities or "levelization" of rates		
		between utilities, WEC Energy shall work with		
		Commission staff and other affected parties to		

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Category	Condition	Proposed Language	Reference
		develop a proposal that is acceptable to the	
		parties.	
Reopener/Favorite	Reopen to review impact of	Consummation of the acquisition shall be	Direct-PSC-Hubert
Nation	merger conditions from	conditioned upon a Commission review of	
	other jurisdictions.	acquisition conditions, from all other	
		jurisdictions having approval authority relating	
		to various aspects of the acquisition, to	
		determine whether further Commission	
		conditions are subsequently required. The	
		acquisition shall not be consummated until the	
		earlier of 1) a Commission determination	
		whether additional conditions are warranted, or	
		2) 30 days after the last jurisdiction approval is	
		granted, in the event no Commission instigation	
		of a review is begun within 30 days. Regardless	
		of whether a Commission review is performed,	
		the cost of any acquisition condition from	
		another jurisdiction subsequently found to have	
		an adverse cost impact on Wisconsin customers,	
		shall be absorbed by WEC Energy without	
		recourse to, or reimbursement by, WEPCO,	
		WPSC, or WG.	
Affiliated Interest	Affiliated Interest	WEPCO, WG and WPSC shall file new	Direct-PSC-Bartels
	Agreements	affiliated interest agreements for new qualifying	
		relationships and for existing agreements that	
		will have changes to names or services after the	
		merger. This includes but is not limited to inter-	
		company guarantees and lending arrangements,	

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Category	Category Condition Proposed Language		Reference	
		information sharing, technology and potentially gas portfolios.		
Service Company	Jurisdiction	The Commission shall as a condition of acquisition approval take continuing jurisdiction over the service company structure.	Direct-PSC-Bartels	
	Independent Audit	An independent audit of the service company and its transaction shall be performed within two years after closing, and thereafter every three years. The Commission would select the auditor and have full control over the audit work (scope, supervision, etc.) with the audit product being a Commission product. WEC Energy will be required to provide the Commission a list of all external audit firms the holding company system has contracts with, and would be billed for the audit cost.	Direct-PSC-Bartels	
	Service Limitations	The service company shall be limited to performing services where there are efficiencies and economies of scale that could not be achieved if the services were not performed by the service company.	Direct-PSC-Bartels	
	Change in Allocations to Wisconsin Operating Companies	If, in the future, WEC Energy and/or any of its subsidiaries are down-sized in any significant way, the absolute cost allocation to WEPCO, WG, and WPSC shall not increase unless the utilities demonstrate that the cost allocation is just and reasonable.	Direct-PSC-Bartels	

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Category	Condition	Proposed Language	Reference	
	Performance of Services	In its performance of services, the service company:  (a) shall follow applicable federal and state regulation, including codes and standards of conduct;  (b) shall not give one or more entities in the corporate structure a competitive advantage in relevant markets;  (c) shall not subsidize WEPCO, WG and/or WPSC or cause WEPCO, WG and/or WPSC to subsidize an affiliate; and  (d) may include a return on its net assets at a rate no higher than the prevailing weighted cost of capital for WEPCO, WG and/or WPSC.	Direct-PSC-Bartels	
	Third-Party Services	The service company may not provide services to companies that are not part of the holding company system without the Commission's approval. The service company may temporarily provide transition services to an entity that is transferred to a third party. The service company shall apply any earnings as a deduction to the amounts reimbursable by its associated affiliates.	Direct-PSC-Bartels	
	Effectiveness of Affiliated Agreements	The parent holding company or its subsidiaries shall not elect to have the FERC review pursuant to Section 1275 of EPACT 2005, 42 U.S.C. § 16462, the allocation of costs for goods and services provided by the service company,	Direct-PSC-Bartels	

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Category	Condition	Proposed Language	Reference
	Access to Books and	until the Commission has reviewed and taken action on the affiliated interest transactions and agreements associated with the service company of amendments thereto. If the Commission has not completed its review and approval within a reasonable time after the Commission determined an amendment to the service company agreement is complete, the entities may seek such FERC review after giving the Commission 60 days' prior written notice.  The Commission shall have full access to the	Direct-PSC-Bartels
	Records	books and records of the service company as provided in Wis. Stat, §§ 196.52 and 196.795(5).	Direct-PSC-Barteis
Holding Company	Applicable Requirements	WEC Energy shall be subject to all applicable requirements of Wis. Stat. § 196.795 and to all of the conditions and requirements in any Commission order related to WEC and Integrys, including but not limited to the holding company formation orders and relevant merger orders.	Direct-PSC-Bartels
	Books and Records	All books and records of all entities in the corporate structure shall be readily available for Commission staff review in a reasonable manner, subject to approval by the Commission.	Direct-PSC-Bartels
	Notice of Filings	The Commission shall receive prompt notice of any filing by any of the holding company or its	Direct-PSC-Bartels

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## Proposed Acquisition Conditions

Category	Condition	Proposed Language	Reference
		subsidiaries with other state commissions and	
		FERC that is relevant to the Commission's	
		authority and obligations.	

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Home WEC site IEG site

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## Wisconsin Energy to acquire Integrys Energy Group for \$9.1 billion in cash, stock and assumed debt - creating a leading Midwest electric and gas utility

- Larger, more diverse regulated utility company with the financial strength and technical depth to meet customers' future energy needs; creates 8th largest natural gas distribution company in America
- Companies reiterate commitment to Integrys' 5-year plan to invest up to \$3.5 billion in infrastructure and operational
  initiatives to maintain high levels of reliability and improve customer service
- Combined company will have majority ownership of American Transmission Company, LLC
- Integrys shareholders to receive a 17.3 percent premium to Integrys' closing price on June 20, 2014, and a 22.8 percent premium to the volume-weighted average share price over the past 30 trading days
- Integrys to divest Integrys Energy Services
- Positions Wisconsin Energy to deliver enhanced earnings growth; accretive to Wisconsin Energy's earnings per share in first full calendar year after closing

**MILWAUKEE** and **CHICAGO** – June 23, 2014 –: Wisconsin Energy Corp. (NYSE: WEC) and Integrys Energy Group Inc. (NYSE: TEG) today announced that they have entered into a definitive agreement under which Wisconsin Energy will acquire Integrys in a transaction valued at \$9.1 billion. Upon completion of the transaction, the combined company will be named WEC Energy Group, Inc.

The combination of Wisconsin Energy and Integrys brings together two strong and well-regarded utility operators with complementary geographic footprints to create a larger, more diverse Midwest electric and natural gas delivery company with the operational expertise, scale and financial resources to meet the region's future energy needs.

The combined entity is projected to have a regulated rate base of \$16.8 billion in 2015, serve more than 4.3 million total gas and electric customers across Wisconsin, Illinois, Michigan and Minnesota, and operate nearly 71,000 miles of electric distribution lines and more than 44,000 miles of gas transmission and distribution lines. The combination brings together Wisconsin Energy's top-performing electric and gas utility – We Energies – and Integrys' strong electric and gas utilities – Wisconsin Public Service, Peoples Gas, North Shore Gas, Minnesota Energy Resources and Michigan Gas Utilities.

In addition to expanding and diversifying Wisconsin Energy's regulated holdings into other large Midwestern states, the combined company will hold a 60 percent stake in American Transmission Co.

Gale Klappa, chairman and CEO of Wisconsin Energy said, "We believe this combination provides a unique opportunity to create the premier regulated utility system in the Midwest, with superior service and competitive pricing for years to come. The operational and financial benefits to all of our stakeholders – from the customers and communities we serve, to the people we employ, to the shareholders who count on us to create value – are clear, achievable and compelling."

He continued, "We have been consistent in our commitment to undertake acquisitions or combinations only if we believe they will be accretive to earnings per share in the first calendar year after closing, be largely credit neutral and produce a growth rate at least equal to Wisconsin Energy's stand-alone growth rate. This combination meets or exceeds those criteria on all counts."

Charlie Schrock, chairman and CEO of Integrys commented, "Wisconsin Energy is consistently ranked as one of the best companies in the nation for reliability and customer satisfaction. With compatible operational philosophies and Wisconsin Energy's demonstrated commitment to reliability, customer satisfaction, safety and environmental stewardship, Wisconsin Energy is a great partner for Integrys. Our shareholders will receive an attractive premium for their investment and will also benefit from the opportunity to participate in the upside of the combination, including future value creation and a growing dividend program. Wisconsin Energy is committed to the accelerated investment we're making in our territories - investment that will help build on our strong track record of quality. As a larger combined company committed to growth, we believe the combination will also offer more diverse opportunities for employees."

#### Leadership and headquarters

Upon completion of the transaction, Klappa will become chairman and CEO of the combined company. Schrock will remain in his current roles with Integrys until the closing of the transaction, when he will retire. The other senior leadership roles in the combined company will be filled by current senior officers of Wisconsin Energy.

WEC Energy Group will be headquartered in metropolitan Milwaukee with operating headquarters in Chicago, Green Bay and Milwaukee. The new company will honor all existing labor agreements and maintain historic levels of community involvement and charitable contributions.

#### Transaction terms and financial profile

Under the terms of the transaction, which has been unanimously approved by the boards of directors of both companies, Integrys shareholders will receive common stock at a fixed exchange ratio of 1.128 Wisconsin Energy shares plus \$18.58 in cash per Integrys share.

Total consideration is valued at \$71.47 per Integrys share, with a consideration mix of 74 percent stock and 26 percent cash. This represents a 17.3 percent premium to Integrys' closing price on June 20, 2014 and a 22.8 percent premium to the volume-weighted average share price over the past 30 trading days ending June 20, 2014. Upon closing of the transaction, Integrys shareholders will own approximately 28 percent of the combined company.

The proposed dividend policy of the combined company will be designed to initially keep Integrys' shareholders neutral after taking into consideration both the stock and cash they received.

In the period before closing, Wisconsin Energy plans to continue its current dividend policy, which calls for a 7-8 percent annual increase in the dividend. "At closing, we would expect a further dividend increase for the Wisconsin Energy shareholders to reflect the dividend policy of the combined company," Klappa said. "In future years, the projected payout target for the combined company will be 65-70 percent of earnings," he added. The dividend policy of the combined company is expected to be accretive to all shareholders in future years.

Also, Integrys announced that it is in the late stages of a competitive process to divest Integrys Energy Services, its non-regulated marketing subsidiary. In January 2014, it also announced an agreement to sell Upper Peninsula Power Company to Balfour Beatty Infrastructure Partners.

"As part of our ongoing assessment of Integrys' portfolio of businesses, we previously determined it was appropriate to divest Integrys Energy Services' retail electric and natural gas business and began that process earlier this year," said Schrock. "The process is moving forward as we expected and we anticipate completing it soon."

#### Approvals and timing

The transaction is subject to approvals from the shareholders of both companies, the Federal Energy Regulatory Commission, Federal Communications Commission, Public Service Commission of Wisconsin, Illinois Commerce Commission, Michigan Public Service Commission and the Minnesota Public Utilities Commission. The transaction also is subject to the notification and clearance and reporting requirements under the Hart-Scott-Rodino Act and other customary closing conditions.

The companies anticipate closing in the summer of 2015.

#### **Advisors**

Barclays is serving as the sole financial advisor and Skadden, Arps, Slate, Meagher & Flom LLP is serving as legal counsel to Wisconsin Energy. Lazard is acting as sole financial advisor to Integrys, and Cravath, Swaine & Moore LLP and Foley & Lardner LLP are providing legal counsel.

#### **Conference call information**

Wisconsin Energy and Integrys will host a conference call with the financial community today, June 23, 2014, at 10:30 a.m. Central time to discuss this morning's announcement.

#### To listen to the presentation by telephone

Inside the United States: Call toll free 866-439-9410 up to 15 minutes before 10:30 a.m. Central time on Monday, June 23.

International Callers: Call 706-643-5658 up to 15 minutes before 10:30 a.m. Central time on Monday, June 23. A replay of the audio portion of the presentation will be available through July 14 at 404-537-3406. The conference ID for both the live call and the replay is **65137108**.

The conference call will be webcast live over Wisconsin Energy's website at wisconsinenergy.com and over Integrys' website at integrysgroup.com.

#### Replay

A replay of the audio portion of the presentation will be available through July 14 at 855-859-2056. The conference ID for both the live call and the replay is **65137108**. A replay will be available on both companies' websites and by phone beginning at 4 p.m. Central time.

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#### **About Wisconsin Energy**

Wisconsin Energy (NYSE: WEC), based in Milwaukee, is one of the nation's premier energy companies, serving more than 1.1 million electric customers in Wisconsin and Michigan's Upper Peninsula and 1.1 million natural gas customers in Wisconsin. The company's principal utility is We Energies. The company's other major subsidiary, We Power, designs, builds and owns electric generating plants.

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Wisconsin Energy (wisconsinenergy.com), a component of the S&P 500, has nearly \$15 billion of assets, 4,300 employees and approximately 40,000 stockholders of record.

It also has an approximate 26 percent equity ownership interest in American Transmission Co. (a federally regulated electric transmission company).

#### **About Integrys Energy Group**

Integrys Energy Group Inc. is a diversified energy holding company with regulated natural gas and electric utility operations (serving customers in Illinois, Michigan, Minnesota and Wisconsin), an approximate 34 percent equity ownership interest in American Transmission Co. (a federally regulated electric transmission company) and non-regulated energy operations. For more information, visit integrysgroup.com.

#### **Cautionary Statements Regarding Forward-Looking Information**

This press release contains certain forward-looking statements with respect to the financial condition, results of operations and business of Wisconsin Energy and Integrys and the combined businesses of Integrys and Wisconsin Energy and certain plans and objectives of Wisconsin Energy and Integrys with respect thereto, including the expected benefits of the proposed merger. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements often use words such as "anticipate", "target", "expect", "estimate", "intend", "plan", "goal", "believe", "hope", "aim", "continue", "will", "may", "would", "could" or "should" or other words of similar meaning or the negative thereof. There are several factors which could cause actual plans and results to differ materially from those expressed or implied in forward-looking statements. Such factors include, but are not limited to, the expected closing date of the proposed merger; the possibility that the expected synergies and value creation from the proposed merger will not be realized, or will not be realized within the expected time period; the risk that the businesses of Wisconsin Energy and Integrys will not be integrated successfully; disruption from the proposed merger making it more difficult to maintain business and operational relationships; the risk that unexpected costs will be incurred; changes in economic conditions, political conditions, trade protection measures, licensing requirements and tax matters; the possibility that the proposed merger does not close, including, but not limited to, due to the failure to satisfy the closing conditions; the risk that financing for the proposed merger may not be available on favorable terms; and the risk that Integrys may not complete the sale of Integrys Energy Services. These forward-looking statements are based on numerous assumptions and assessments made by Wisconsin Energy and/or Integrys in light of their experience and perception of historical trends, current conditions, business strategies, operating environment, future developments and other factors that each party believes appropriate. By their nature, forward-looking statements involve known and unknown risks and uncertainties because they relate to events and depend on circumstances that will occur in the future. The factors described in the context of such forward-looking statements in this press release could cause actual results, performance or achievements, industry results and developments to differ materially from those expressed in or implied by such forward-looking statements. Although it is believed that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct and persons reading this press release are therefore cautioned not to place undue reliance on these forward-looking statements which speak only as the date of this press release. Neither Wisconsin Energy nor Integrys assumes any obligation to update the information contained in this press release (whether as a result of new information, future events or otherwise), except as required by applicable law. A further list and description of risks and uncertainties at Wisconsin Energy can be found in Wisconsin Energy's Annual Report on Form 10-K for the fiscal year ended December 31, 2013 and in its reports filed on Form 10-Q and Form 8-K. A further list and description of risks and uncertainties at Integrys can be found in Integrys' Annual Report on Form 10-K for the fiscal year ended December 31, 2013 and in its reports filed on Form 10-Q and Form 8-K.

#### **Additional Information and Where to Find It**

The proposed merger involving Wisconsin Energy and Integrys will be submitted to the respective shareholders of Wisconsin Energy and Integrys for their consideration. In connection with the proposed merger, Wisconsin Energy will prepare a registration statement on Form S-4 that will include a joint proxy statement/prospectus for the shareholders of Wisconsin Energy and Integrys to be filed with the Securities and Exchange Commission (the "SEC"), and each of Wisconsin Energy and Integrys will mail the joint proxy statement/prospectus to their respective shareholders and file other documents regarding the proposed merger with the SEC. Wisconsin Energy and Integrys urge investors and shareholders to read the joint proxy statement/prospectus when it becomes available, as well as other documents filed with the SEC, because they will contain important information. Investors and security holders will be able to receive the registration statement containing the joint proxy statement/prospectus and other documents free of charge at the SEC's web site, http://www.sec.gov, from Wisconsin Energy at Wisconsin Energy Corporation, Corporate Secretary, 231 W. Michigan St., P.O. Box 1331, Milwaukee, WI 53201, or from Integrys at Integrys Energy Group, Inc., Investor Relations, 200 East Randolph Street, 23rd Floor, Chicago, IL 60601.

#### **Participants in Solicitation**

This press release is not a solicitation of a proxy from any investor or shareholder. Wisconsin Energy, Integrys and their respective directors and executive officers and other members of management and employees may be deemed to be participants in the solicitation of proxies from the respective shareholders of Wisconsin Energy and Integrys in favor of the proposed merger. Information regarding the persons who may, under the rules of the SEC, be deemed participants in the solicitation of the respective shareholders of Wisconsin Energy and Integrys in connection with the proposed merger will be set forth in the joint proxy statement/prospectus when it is filed with the SEC. You can find information about Wisconsin Energy's executive officers and directors in its definitive proxy statement for its 2014 Annual Meeting of Stockholders, which was filed with the SEC on March 21,

2014. You can find more information about Integrys' executive officers and directors in its definitive proxy statement for its 2014 Annual Meeting of Shareholders, which was filed with the SEC on March 27, 2014. You can obtain free copies of these documents from Wisconsin Energy and Integrys using the contact information above.

Non-solicitation

This press release shall not constitute an offer to sell or the solicitation of an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.

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#### **Contacts**

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Colleen Henderson, CFA 414-221-2592

**Integrys Media Contact** 

Kathy Hartman 800-977-2250

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Integrys Investor Contact Steven P. Eschbach, CFA

312-228-5408

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#### I. <u>INTRODUCTION AND BACKGROUND</u>

- A. Witness Identification
- 3 Q. Please state your name and business address.
- 4 A. My name is Scott J. Lauber. My business address is Wisconsin Energy Corporation, 231
- 5 West Michigan Street, Milwaukee, Wisconsin 53203.
- 6 Q. Are you the same Scott J. Lauber who submitted direct testimony on behalf of
- 7 Wisconsin Energy Corporation ("Wisconsin Energy" or "WEC") in this
- 8 **proceeding?**
- 9 A. Yes.

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- B. Purpose of Supplemental Direct Testimony
- 11 Q. What is the purpose of your supplemental direct testimony in this proceeding?
- 12 A. The purpose of my supplemental direct testimony is to provide additional information on
- topics identified by the Illinois Commerce Commission ("ICC" or the "Commission")
- Staff ("Staff"). These topics were raised in response to comments made by
- 15 Commissioners during the Commission's September 3, 2014 Special Open Meeting.
- Specifically, the Commissioners sought additional information in this proceeding
- concerning the impacts of the financial strength and capital structure of Wisconsin
- Energy on The Peoples Gas Light and Coke Company ("Peoples Gas" or "PGL") and
- North Shore Gas Company ("North Shore" or "NSG") (collectively, the "Gas
- 20 Companies"). The topics Staff identified are:
- 21 What capital structure and credit ratings will WEC target for WEC, PGL, and NSC post margar?
- and NSG post-merger?
- 23 Does WEC intend to register PGL and NSG with the Securities and
- Exchange Commission ("SEC")? If not, why not?

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Joint Applicants Ex. 5.0

103	A.	Non-utility operations will represent a very low percentage of WEC Energy Group's
104		revenue (1.46%), EBIT (0.09%), assets (1.21%) and operating cash flow (0.47%), and
105		proportionally less than currently exists within the Integrys holding company system.
106	III.	HOLDING COMPANY DEBT
107	Q.	Please provide the current, pre-merger amount of debt at the Wisconsin Energy
108		level.
109	A.	As of December 31, 2013, the Wisconsin Energy holding company had \$817 million of
110		debt outstanding.
111	Q.	What will be the amount of debt at the WEC Energy Group holding company level
112		after the merger?
113	A.	As of December 31, 2015, the WEC Energy Group holding company is projected to have
114		\$2,314 million of debt outstanding.
115	Q.	What is the current, pre-merger proportion of consolidated debt at the Wisconsin
116		Energy holding company level?
117	A.	Wisconsin Energy Corporation's holding company debt outstanding as of December 31,
118		2013 is approximately 15.6% of the consolidated debt outstanding within the Wisconsin
119		Energy holding company system.
120	Q.	What will be the proportion of debt at the WEC Energy Group holding company
121		level after the merger?
122	A.	WEC Energy Group, Inc.'s holding company debt outstanding as of December 31, 2015
123		is projected to be 20.8% of the consolidated debt outstanding within the WEC Energy
124		Group holding company system.

125	Q.	What will be the combined amount of debt at the holding company level for both
126		holding companies - i.e., at the WEC Energy Group holding company level and the
127		Integrys holding company level combined – after the merger?
128	A.	As of December 31, 2015, the combination of debt outstanding at the holding company
129		level for both holding companies is projected to be \$3,485 million.
130	Q.	What will be the proportion of debt at the holding company level for both holding
131		companies - the WEC Energy Group holding company level and the Integrys
132		holding company level combined – after the merger?
133	A.	The total of holding company debt outstanding as of December 31, 2015 for both holding
134		companies is projected to be 31.3% of the consolidated debt outstanding within the WEC
135		Energy Group holding company system.
136	Q.	Do the Joint Applicants propose any "ring-fencing" provisions in order to insulate
137		Peoples Gas and North Shore from Wisconsin Energy corporate debt and non-
138		utility operations? If so, please describe what those proposals are.
139	A.	The Joint Applicants are not proposing any new provisions of this nature. The
140		Transaction will reduce such exposure because WEC Energy Group's holding company
141		debt and non-utility operations will be proportionally less than they currently are within
142		the Integrys holding company system.

#### V. <u>CAPITAL STRUCTURE AND COSTS OF CAPITAL</u>

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Q. What are the post-merger capital structures targeted for WEC Energy Group,
Peoples Gas, and North Shore?

A. The post-merger capital structures targeted for Peoples Gas and North Shore are the same as those presented in the context of their currently-pending rate cases in ICC Docket Nos. 14-0224/14-0225 (cons.):

	<b>North Shore</b>	<b>Peoples Gas</b>
Long-Term Debt	38.94%	46.51%
Short-Term Debt	10.58%	3.16%
Common Equity	50.48%	50.33%

For WEC Energy Group, the projected post-merger capital structure is a debt-to-capital ratio of approximately 56%.

# Q. What are the post-merger credit ratings targeted for WEC Energy Group, Peoples Gas, and North Shore?

A. The credit reporting agencies Standard & Poor's Ratings Services ("Standard & Poor's"), Moody's Investor Service ("Moody's") and Fitch Ratings ("Fitch") each issued updated reports after the merger was announced. Copies of these reports are attached to my testimony as Joint Applicants Exhibits 5.1 (Standard & Poor's June 23, 2014 Research Update), 5.2 (Moody's June 23, 2014 Rating Action), and 5.3 (Fitch June 24, 2014 Report).

The post-merger announcement reports of Standard & Poor's and Moody's affirmed the current ratings of Wisconsin Energy but changed their outlook for the

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## STATE OF MINNESOTA BEFORE THE PUBLIC UTILITIES COMMISSION

Beverly Jones Heydinger Chair

Dr. David C. Boyd Commissioner
Nancy Lange Commissioner
Dan Lipschultz Commissioner
Betsy Wergin Commissioner

In The Matter of the Report of Minnesota Energy Resources Corporation on the Merger of Wisconsin Energy Corporation and Integrys Energy Group, Inc. DOCKET NO. G011/PA-14-664

COMMENTS OF THE OFFICE OF THE ATTORNEY GENERAL - ANTITRUST AND UTILITIES DIVISION

The Office of the Attorney General - Antitrust and Utilities Division ("OAG") submits the following Comments in regards to the Report of Minnesota Energy Resources Corporation ("MERC") to inform the Commission and other parties about a proposed transaction in which Integrys Energy Group, Inc. ("Integrys"), MERC's corporate parent, will merge with and into Wisconsin Energy Corporation ("WEC"). The OAG recommends that the Commission exercise its jurisdiction to review the proposed transaction.

#### I. BACKGROUND

In its Petition, MERC explained that the transaction is styled as a merger in which Wisconsin Energy Corporation will purchase 100% of Integrys common stock from Integrys's current shareholders.<sup>1</sup> In return, Integrys shareholders will receive 1.128 Wisconsin Energy Corporation shares plus \$18.58 in cash for each Integrys share.<sup>2</sup> This cash payment is a

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<sup>&</sup>lt;sup>1</sup> Petition, In The Matter of the Report of Minnesota Energy Resources Corporation on the Merger of Wisconsin Energy Corporation and Integrys Energy Group, Inc., Docket No. 14-664, at 7 (Aug. 6, 2014) (hereinafter "Petition").

<sup>&</sup>lt;sup>2</sup> *Id*.

regulatory proceedings currently underway in other jurisdictions, it is likely that Integrys and

WEC will reach agreements or make concessions elsewhere. The Commission should exercise its jurisdiction in this matter to ensure that Minnesota ratepayers have similar protections and gain equivalent benefits, and to ensure that any concessions made to ratepayers in other jurisdictions are not recouped from consumers in Minnesota. For these reasons, the Commission should thoroughly review the proposed merger to ensure that it is consistent with the public interest and consider several conditions to protect the interests of ratepayers.

#### THE COMMISSION SHOULD WAIT TO RULE ON THE MERGER UNTIL THE C. REGULATORY PROCESS IN OTHER STATES IS COMPLETE.

In addition to this matter, Integrys and WEC have filed requests for regulatory approval in several other jurisdictions. Integrys and WEC have requested state regulatory approval in Michigan, 46 Wisconsin, 47 and Illinois. 48 Integrys and WEC have also requested regulatory approval from FERC, <sup>49</sup> and, presumably, provided notification to the United States Department of Justice and the Federal Trade Commission to allow review of the merger for antitrust concerns.<sup>50</sup>

<sup>&</sup>lt;sup>46</sup> In the Matter of the Joint Application of Wisconsin Energy Corporation and Integrys Energy Groups, Inc. for Approval, Pursuant to MCL 460.6q, for the Transfer of Control of Wisconsin Public Service Corporation and Michigan Gas Utilities Corporation; and the Joint Request of Wisconsin Public Service Corporation, Michigan Gas Utilities Corporation and Wisconsin Electric Power Company for Waivers From, or Declarations Regarding the Applicability of, the Code of Conduct and Affiliate Transaction Guidelines and Related Approvals, Michigan Public Service Commission Case No. U-17682.

47 Application of Wisconsin Energy Corporation for Approval to Acquire the Outstanding Common Stock of Integrys

Energy Groups, Inc., Public Service Commission of Wisconsin Docket No. 9400-YO-100.

<sup>&</sup>lt;sup>48</sup> In the Matter of the Application pursuant to Section 7-204 of the Public Utilities Act for authority to engage in a Reorganization, to enter into agreements with affiliated interests pursuant to Section 7-101, and for such other approvals as may be required under the Public Utilities Act to effectuate the Reorganization, Illinois Commerce Commission Docket No. 14-0496.

<sup>&</sup>lt;sup>49</sup> Joint Application for Authorization of Disposition of Jurisdictional Assets and Merger under FPA Section 203 of Wisconsin Energy Corporation and Integrys Energy Groups, Inc., FERC Docket No. EC14-126.

<sup>&</sup>lt;sup>50</sup> Given that the transaction's size, it would appear to fall within the Notification Requirements of the Hart-Scott-Rodino Antitrust Improvements Act. 15 U.S.C. § 18a; see also 16 C.F.R. Parts 801-803.

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this time. For that reason, a limited delay in this matter is appropriate to allow the regulatory

process in other jurisdictions to be further developed. Given that Integrys and WEC do not

intend to close on the transaction until the summer of 2015, a limited delay would likely have no

impact on the closing date. Accordingly, the Commission should refrain from making a final

decision in this docket while regulatory matters in other jurisdictions proceed. The Commission

should issue an order requiring that the parties submit relevant analysis and require updated

comments based on the proceedings in other jurisdictions.

D. THE COMMISSION SHOULD ENSURE AT MINIMUM THAT MERC'S PROMISES

ARE BINDING.

If the Commission decides to act now, prior to receiving additional important information

from the proceedings in other states, at minimum the Commission should make clear to MERC,

Integrys, and WEC that the promises contained in the Petition are binding conditions of its

approval. Among other promises made in the Petition, MERC guaranteed that WEC would

never recover any costs from the transaction from Minnesota ratepayers and that the transaction

would not result in reduced service quality or increased rates.<sup>57</sup> MERC also promised in a

meeting with the OAG that there would be no job loss in Minnesota. In the Petition, however,

the Petitioners indicated that they believe the Commission has no jurisdiction over the merger.

Given the position of the applicants on the Commission's authority, the OAG is concerned that

parties may view the guarantees made in the Petition as temporary platitudes that can be

retracted at their convenience, and without consequence. In order to make sure that does not

happen, the Commission should make clear that all the promises made in the Petition are binding

on MERC, Integrys, and WEC, and ensure that the parties must deliver on those guarantees.

<sup>57</sup> Petition, at 10, 17.

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Ex.-PSC-Hubert-1

# American Transmission Company LLC Schedule A to Operating Agreement

			October 31, 2014		
<del>-</del>				Percentage	
Member		Contribution Value	Number of Units	Interest	Market Value Estimate
1 Adams-Columbia Electric Cooperative	\$	6,688,200	540,537	0.62%	\$ 23,408,700
2 Alger Delta Cooperative Electric Association	\$	716,321	58,080	0.07%	\$ 2,507,124
3 City of Algoma	\$	330,716	26,725	0.03%	\$ 1,157,506
4 WPL Transco LLC	\$	168,192,904	14,343,467	16.38%	\$ 588,675,164
5 Badger Power Marketing Authority	\$	2,531,599	207,481	0.24%	\$ 8,860,597
6 Central Wisconsin Electric Cooperative	\$	1,478,315	119,475	0.14%	\$ 5,174,103
7 Cloverland Electric Cooperative	\$	6,430,204	535,073	0.61%	\$ 22,505,714
8 City of Columbus	\$	188,034	14,169	0.02%	\$ 658,119
9 ATC Holding LLC	\$	32,802,276	2,803,135	3.20%	\$ 114,807,966
10 City of Kaukauna	\$	1,868,168	150,973	0.17%	\$ 6,538,588
11 Manitowoc Public Utilities	\$	6,920,163	564,340	0.64%	
Marshfield Electric and Water Department of the City of		• •	·		
12 Marshfield	\$	6,152,006	497,203	0.57%	\$ 21,532,021
City of Menasha	•	, ,	,		\$ -
13 MGE Transco Investment LLC	\$	35,821,641	3,109,540	3.55%	\$ 125,375,744
14 City of Oconto Falls	\$	440,016	35,559	0.04%	
15 Ontonagon County Rural Electrification Association	\$	331,839	26,906	0.03%	
16 City of Plymouth	\$	3,307,544	267,312	0.31%	
17 Rainy River Energy Corporation - Wisconsin	\$	89,135,540	6,801,656	7.77%	
18 Reedsburg Utility Commission	\$	1,544,050	126,445	0.14%	
19 Rock Energy Cooperative	\$	1,265,758	102,295	0.12%	
20 City of Sheboygan Falls	\$	502,774	40,786	0.05%	
21 Stoughton Utilities	\$	250,473	18,846	0.02%	
22 City of Sturgen Bay	\$	1,273,951	106,680	0.12%	·
23 City of Sun Prairie	\$	5,743,453	464,154	0.53%	
24 Upper Peninsula Public Power Agency	\$	5,071,303	405,101	0.46%	
25 Wisconsin Electric Power Company	\$	236,423,788	20,176,501	23.04%	
26 City of Wisconsin Rapids	ς ς	4,102,907	331,589	0.38%	
27 WPPI Energy	ς ς	72,434,264	5,855,649	6.69%	
28 WPS Investments LLC	ς ς	373,942,381	29,841,933	34.07%	
29 ATC Management Inc.	¢	164,430	16,451	0.02%	
25 ATC Management Inc.	\$	1,066,055,018	87,588,061	100.00%	
	•	,,			, , , , , , , , , , , , , , , , , , , ,
IEG Related	\$	373,942,381		34.07%	\$ 1,308,798,334
WEC related	\$	269,226,064		26.24%	\$ 942,291,224
Total	\$	643,168,445		60.31%	\$ 2,251,089,558
WPL Transco LLC	\$	168,192,904		16.38%	\$ 588,675,164
Rainy River Energy Corporation - Wisconsin	\$	89,135,540		7.77%	\$ 311,974,390
WPPI Energy	\$	72,434,264		6.69%	\$ 253,519,924
MGE Transco Investment LLC	\$	35,821,641		3.55%	\$ 125,375,744
Total	\$	365,584,349		34.38%	\$ 1,279,545,222
All Others	\$	57,302,224		5.32%	\$ 200,557,784
Total	\$	1,066,055,018		100.00%	\$ 3,731,192,563